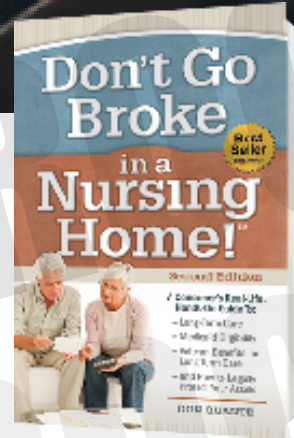


TIME TEACHES.

But books guide.



WHEN TIME IS YOUR FRIEND.

Choosing the right pre-planning strategy for your own long-term care needs is essential as our population ages. Don Quante's book is full of financial strategies that you could use to protect your assets and the quality of care you receive. In addition, you will discover little known tax incentives* to help pay for long term care expenses.

Knowing how to care for yourself, your aging parent or other loved one effectively can help save you time, energy and money. Discover techniques/options that make caregiving easier, including how to choose the right home care providers and long-term care facilities for your needs. In Don Quante's book "Don't Go Broke in a Nursing Home" you will discover financial strategies and government benefits available that may help you pay for long-term care expenses. If your loved one is a veteran, they may be entitled to additional pension benefits, Aid and Attendance Benefits, to help offset costs for long-term health care.

I'd like to offer Don Quante's book, "Don't Go Broke in a Nursing Home" to you for free to say thank you for your vote of confidence over the years.

I hope it finds you well.

[Generic Signature]

[Company Name]
[Phone Number]
[Company Address]

*The Pension Protection Act permits tax free distribution of fixed insurance products to fund qualified long-term health care strategies. | We are not endorsed by any government agency, including the U.S. Military or Veteran's Administration. | By contacting us, insurance products may be discussed. | [B/D disclosure as a place holder.]